



J. Andrew (Drew) Smith, CPA

Managing Principal – Washington DC Region

CliftonLarsonAllen LLP

Profile

Drew is the Managing Principal for the Washington DC Region of CliftonLarsonAllen. CLA is a national professional services firm with three integrated businesses; wealth advisory, outsourcing and audit, tax and consulting. These businesses work together to advance the success of private businesses and their owners and public sector organizations and their leaders. Drew leads the more than 300 people in the Region which serve the Federal Government, State and Local Government, Nonprofit, Financial Institutions, Construction, Real Estate, Government Contracting, Technology, Commercial Services, Healthcare and Employee Benefit sectors. Drew previously served on the Northeast Advisory Team for CLA and has held prior positions of Partner In-Charge of the Metro DC Office and as the national association service leader for the firm. Drew has over 30 years of experience serving the public sector including national and international associations, professional societies and their non-profit and for-profit affiliates.



Industry and Technical Expertise

Drew has provided professional services to a virtual who's who of major national and international associations, membership organizations, endowments and foundations. He has extensive experience with trade associations, international NGOs, policy and research organizations, military and veterans' membership organizations as well as organizations with high stakes examination, certification and credentialing activities. He also has experience with organizations and issues related to global market entry and operational restructure concerns.

He has written and spoken on a wide variety of finance and tax issues which include risk assessment, best practices in governance, fraud considerations, implications of the tax form 990 and unrelated business income, fair value issues, UPMIFA and endowment considerations, merger/consolidations, tax-exempt status restructuring, use of affiliated and controlled organizations for business and tax structure purposes, and chapter, component and federation issues. Drew has also presented at industry conferences on the topics of evaluating alternative membership models, accounting and auditing issues updates, IRS audits of tax-exempt organizations and enterprise risk management program development.

Educational/professional involvement

Drew has his B.A. with special attainments in commerce from Washington & Lee University. He has served on the Financial Issues Committee of ASAE, the Government Affairs and Public Relations Council of ASAE, the AICPA Not-for-Profit Executive Forum Conference Committee, the Finance and Administration Roundtable and has served on the Board of Directors and Audit Committee Chair of the National Committee to Preserve Social Security and Medicare. He has also actively served the Greater Washington Society of CPAs. He is a member of the Greater Washington Board of Trade and the Economic Club of Washington DC.