



Debbie Hayes
Sr. Vice President at The Loomis Company

Debbie Hayes is a Senior Vice President with The Loomis Company, specializing in self-funded employer health plans with a strong emphasis on risk management strategies. She regularly consults with executive level management and human resources staff who would like to reduce premiums and control health-care costs while providing and maintaining high quality medical services to their employees and their families. With 25 years of senior level sales experience working with self-funded insurance plans, major health insurance carriers and re-insurance carriers Debbie understands the needs of corporations who provide health benefits, the patients who work for them and the medical community that serves them. She currently manages over 100 self-funded groups representing over 25,000 participants and serves, by appointment of the Governor of Maryland, on the State Board of Professional Counselors and Therapists. She is a past member of the Board of Advisors for two large reinsurance companies, Safeco and Cairnstone.