



Early, Cassidy, and Schilling, LLC (EC&S) is a regional, independently owned risk management firm with a global reach. Our experienced staff of specialists delivers customized solutions which reduce your cost of risk and support your company's goals. Providing innovative solutions with an uncompromising dedication to exceed your customer service expectations is a founding principle that has guided EC&S to success over the last 90 years.

EC&S works with non-profits and membership organizations throughout DC, MD and VA reviewing their Total Cost of Risk. We work with the Executive, Financial and Human Resources teams to address concerns about cost, plan/package design, regulatory issues and organizational culture in order to provide solutions that impact your Total Cost of Risk in the Employee Welfare Package and Commercial Insurance Plan. More often than not, our solutions revolve more around make tweaks to the plans in place, addressing integration issues and providing better tools and information as opposed to the "market and change" approach so many brokers still approach businesses with today.

The EC&S culture and history is one of dedication to our clients and their best interests. Proud of our long-term partnerships with both our clients and carriers, EC&S employees relish the opportunity to solve your problems. We have enjoyed many lifelong partnerships with successful organizations throughout our years in business.